




NVIDIA Is Giving Organizations Better Network Flexibility and Optimization

NVIDIA Cumulus Linux and NVIDIA Spectrum customers are realizing **significant value** by leveraging the NVIDIA solution to help their organization optimize their business network. IDC projects that these benefits generate value **worth an annual average of \$2.78 million per organization** which would result in a **five-year ROI of 360%**.

KEY RESULTS

 **360%**
5-year ROI

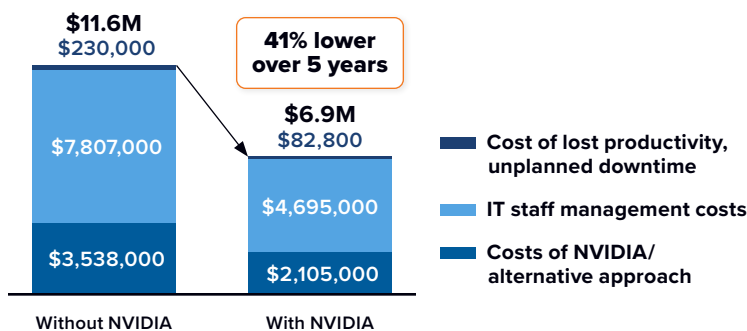
 **41%**
reduced total cost of operations

 **11 months**
to payback on investment

CUSTOMER QUOTE:

“The reduction in costs for both hardware and network administration is a benefit to the organization. It lets researchers spend more time on research, which for a scientific organization is essential. From a purely network perspective, what used to take longer to do with a legacy switch can be accomplished an estimated 50% faster.”

Cost of Operations, 5 Years Cumulus Linux and Spectrum



CUSTOMER QUOTE:

“On the business side it really has been speed to market. Salespeople might say, ‘hey we need to do x, y and z for a customer.’ We can be more agile and deal with most anything that gets thrown at the IT teams, maybe 30–35% quicker speed to market, and a 25–30% revenue bump either out-maneuvering competitors or simply satisfying customers.”

Cost and Staff Efficiencies Benefits



42% more efficient network management staff



2X more staff time spent on innovation and other activities



36% less staff time spent “keeping the lights on”

Business and Operations Benefits



\$7.6 million additional revenue gained/protected



64% reduction in unplanned downtime



18% lower application latency