

Carbon Black.

SUCCESS STORY

Progress Residential Discovers the Power of a Single Platform



INDUSTRY

Real Estate

COMPANY SIZE

501-1,000 employees

SECURITY CHALLENGES

- + Prolonged remediation process
- + Lack of context and visibility into environment

PRODUCT

CB Defense
CB LiveOps
CB ThreatSight
CB ThreatHunter

KEY BENEFITS

- + Unfiltered visibility
- + Reduced dwell time and average time to resolution

Summary

As a large provider of high quality single-family rental homes in the United States, Progress Residential has leveraged the power of a single platform with Carbon Black's Predictive Security Cloud (PSC). Tasked with the job of investing in cybersecurity, the Progress Residential team sought out a next-generation antivirus (NGAV) solution that would change the way they manage security, and found it with Carbon Black.

Seeking Sophisticated Prevention

Before making the switch to Carbon Black, Progress Residential needed to replace their traditional AV solution, Trend Micro, as it was no longer a viable solution for the anticipated growth of the company. Progress Residential leadership was looking to make an investment in cybersecurity, and wanted to find an innovative security vendor and solution that would prevent sophisticated attacks, and provide context and visibility into their environment.

The Progress Residential team began research looking at endpoint protection platforms CrowdStrike and Endgame, and with the help of partner CompuNet and industry peers, Carbon Black was brought into the conversation. Before even approaching the Carbon Black team, Cody Lavalley, IT Infrastructure Manager at Progress Residential, conducted his own research on Carbon Black and found the company's vision compelling.

The Advantage of a Single Platform

With Carbon Black, Progress Residential can take advantage of the PSC platform to save significant time for their SOC team. As Lavalley shared, "I now have the ability for a 24/7 SOC to immediately identify and take action on any issues that come up without needing to reach out to my team at all hours of the day/night."

There are also operational benefits from using Carbon Black. Their previous



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*Cody Lavallee
IT Infrastructure Manager
Progress Residential*

solution lacked response capabilities, and remediation often required a prolonged process. Carbon Black, on the other hand, allows them to solve fundamental problems quickly by leveraging platform functionality such as real-time endpoint query through CB LiveOps. “CB LiveOps was a game changer,” said Lavallee “it enables us to tell the technology what we need and get the information back.”

The team also found the visibility available through Carbon Black’s expert threat reports extremely valuable, especially in their onboarding process. These CB ThreatSight reports demonstrated Carbon Black’s ability to improve their security posture to the Progress Residential executive team.

The products on the PSC platform have consolidated Progress Residential’s security stack, providing exactly what the executive team required of a security vendor. More specifically, the new addition of the threat hunting and incident response solution CB ThreatHunter. The unfiltered visibility via CB ThreatHunter provides actionable versus anomalous activity for their SOC team. “We wanted to stay on the cutting-edge of cybersecurity and CB ThreatHunter provided us with additional security resources to do that” says Lavallee.

Conclusion

With the power of a single platform, Progress Residential has been able to improve their security posture and redefine security management for the company. The competition could not compete with the wealth of the products on the PSC, and neither will the adversaries.

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About Carbon Black

Carbon Black is a leading provider of next-generation endpoint security. Carbon Black serves more than 3,700 customers globally, including 30 of the Fortune 100. As a cybersecurity innovator, Carbon Black has pioneered multiple endpoint security categories, including application control, endpoint detection and response (EDR), and next-generation antivirus (NGAV). Leveraging its newly introduced big data and analytics cloud platform – the Cb Predictive Security Cloud – Carbon Black solutions enable customers to defend against the most advanced cyber threats, including malware, ransomware, and non-malware attacks. Deployed via the cloud, on premise, or as a managed service, customers use Carbon Black solutions to lock down critical systems, hunt threats, and replace legacy antivirus. For more information, please visit www.carbonblack.com or follow us on Twitter at [@CarbonBlack_Inc](https://twitter.com/CarbonBlack_Inc).

Carbon Black.

1100 Winter Street
Waltham, MA 02451 USA
P 617.393.7400 F 617.393.7499
www.carbonblack.com