

Keep your business up and running at all times

with payment
solution promotions**



Deploy your IT solutions
NOW and start paying up to

180 days later*

AND choose between **Technology Rotation** or **Technology Ownership**



TECHNOLOGY ROTATION

Refresh your technology on a regular basis to **save money** and **improve performance**.

Pay up to
11% Less
than the cash price**



TECHNOLOGY OWNERSHIP

If refreshing systems on a pre-defined cycle isn't your priority, but you are still interested in a low cost payment solution over 36 or 48 months, then our **2.99% rate promotion** might be better suited to your needs.**

Minimum purchase of \$100,000. 3.99% for purchases of \$1,500-\$100,000.

These promotional offers end on **January 28, 2022**,
so call your Dell Financial Services Account Manager today!

Flexible payment solutions

for the technology you need



WHY TECHNOLOGY ROTATION? **

Pay for a period of time to access technology with option to purchase

LIFECYCLE MANAGEMENT

Quickly deploy IT infrastructure

Pay for the use, rather than the ownership of the equipment

Achieve sustainability goals and contribute to the circular economy

LOWER COSTS

Operationalize expenses on technology

Minimize costs for hardware, IT management and support

Make savings over time with no upfront investment

FLEXIBLE STRUCTURES

Predictable, easy to budget payments

Structured to align with forecasted growth and planned projects

Simplify payments for bundled solutions



WHY TECHNOLOGY OWNERSHIP? **

Spread the cost of ownership over the useful life of the technology

SIMPLE STRUCTURES

Simple finance structure that's easy to budget

Spread costs of ownership over time

IMPROVE CASH FLOW

Remove expensive up front costs for IT acquisition

Preserve cash for other investments

COMPLETE SOLUTIONS

Provides affordable technology acquisition

Budget payments for hardware, software and services

Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available offers may be changed without notice and are subject to product availability, applicable law, credit approval, documentation provided by and acceptable to DFS and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell Technologies and the Dell Technologies logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities. **FINANCE LEASE: At the end of the initial Finance Lease term, lessee may 1) purchase the equipment for \$1 or 2) return the equipment to DFS. **FAIR MARKET VALUE ("FMV") LEASE:** At the end of the initial FMV Lease term, lessee may 1) purchase the equipment for the then FMV, 2) renew the lease or 3) return the equipment to DFS.

Technology Rotation Promotion: Applicable for 36-month FMV Lease. The total of lessee's required monthly lease payments (excluding taxes, fees, shipping or other charges) during the initial term of the lease will be less than the original acquisition cost of the products. For qualifying Dell OptiPlex, Latitude, Precision systems, Dell PowerEdge servers, Dell storage (PowerVault and Compellent), Dell networking (switches), Dell Storage, Dell Networking and PowerStore. Optional 90-day payment deferral available for qualified customers. Payment deferral does not extend lease term. Minimum transaction \$1,500; maximum \$500,000.

2.99% Finance Lease: Applicable for DFS 36-month or 48-month Finance Leases. The periodic rent payments for this offer may include taxes, document fees, shipping, and other charges. For qualifying Dell OptiPlex, Latitude, and Precisions with 3+ years Dell ProSupport or Data Security, PowerEdge servers, Dell storage (PowerVault and Compellent), Dell EMC storage, and Dell EMC networking (switches). Optional 90-day payment deferral available for qualified customers; payment deferral extends lease term. Requires a minimum transaction of \$100,000, maximum transaction of \$500,000.

3.99% Finance Lease: Applicable for DFS 36-month or 48-month Finance Leases. The periodic rent payments for this offer may include taxes, document fees, shipping, and other charges. For qualifying Dell OptiPlex, Latitude, and Precisions with 3+ years Dell ProSupport or Data Security, PowerEdge servers, Dell storage (PowerVault and Compellent), Dell EMC storage, and Dell EMC networking (switches). Optional 90-day payment deferral available for qualified customers; payment deferral extends lease term. Requires a minimum transaction of \$1,500, maximum transaction of \$500,000.

Offers, including those at Dell.com may vary. Combination with other discounts may limit availability. Offer valid through January 28, 2022 to qualified business end users in the U.S.