



## Lab Services Expertise Connect

Subscription services to help you achieve business outcomes fast and more successfully through an ongoing trusted advisor relationship

Expertise Connect provides IBM Systems Lab Services clients with an assigned Technical Account Manager and links Lab Services subject matter experts with clients in a long-term relationship by providing proactive ongoing consultancy to help them achieve their business outcomes.

You'll get a single point of contact for accelerated assistance during critical periods for a heightened level of assurance. IBM will lead quarterly business reviews highlighting technology adoption and performance bench marked against your business objectives, and an agile information transfer from IBM experts ensures your technical teams maintain skills currency.

## Lab Services will:



Foster success of your team's business objectives



Become trusted advisors to your extended team



Consult on more expedient technology adoption



Assist with efficient problem resolution



Mentor on best practices to expand use cases



Provide faster access to IBM expertise



Consult on optimizing automation of operations



Help accelerate successful business outcomes

## **Start Here**

Your first step is contacting IBM Systems Lab Services to discuss your needs. Our experts will design a program for you.

## **Learn More**

Contact us: ibmsls@ibm.com

