

CUSTOMER SUCCESS STORY

Leading transportation company averts cyberthreats with Cloud Insights



A global leader in bulk transportation sends ransomware packing with Cloud Insights and Cloud Secure

The bulk tank truck market in North America includes all items shipped by bulk tank truck carriers and consists primarily of chemicals, gasoline, and food-grade products. This global leader in bulk transportation operates the largest dedicated bulk tank truck network in North America, based on bulk service revenues. The company employs approximately 3,500 drivers and manages an estimated fleet of 3,200 tractors, 5,700 trailers, and 1,200 pieces of other energy logistics equipment.

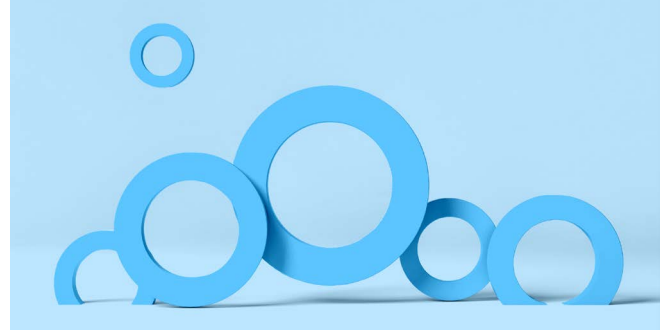
“We recently experienced a ransomware event, and when we saw what Cloud Insights ransomware detection provides, we were sold.”

Director of IT, transportation company of the top 100 chemical corporations in the world

The team at this large transportation company was in the midst of developing a comprehensive IT strategy, refreshing hardware to continue delivering best-in-class service to customers, when ransomware struck. Even industry leaders like this one—the core carrier of choice for chemical companies in the Fortune 500—aren’t immune to ransomware attacks. The attack revealed the need for an updated, comprehensive solution to simplify the company’s ability to continue to deliver excellent service with a focused IT team. The company also needed to address their increased security needs and protect them from future ransomware attacks with a layered approach to security.

Solution

The director of IT met with the NetApp team, who recommended modern solutions to transform the company’s infrastructure into a secure and scalable private cloud, monitored by NetApp® Cloud Insights. Cloud Insights enhanced the transportation company’s infrastructural capabilities with the ability to monitor, troubleshoot, and optimize all applications and data. But the key strategic ingredient for the director of IT was the Cloud Secure feature. Early detection, automatic anomaly detection, machine learning, and behavior analytics—the director described these capabilities as the “home run” that his organization needed to stay continually ahead of cyberthreats and to ensure top service to customers.



Benefits

- **Future-ready.** Being able to automatically classify and detect threat patterns gave this leading transportation company the confidence of knowing that ransomware vulnerabilities wouldn’t escape notice.
- **More cloud, less cost.** Cloud Secure made the director of IT a cloud hero. He didn’t have to expand his IT team (or budget); Cloud Insights and Cloud Secure had company data fully protected.
- **Long-term solution.** Rapid time to value with no manual upgrades means that this transportation organization can focus on what it does best: providing transportation and delivery services for the top 100 chemical producers in the world.

NetApp products

[NetApp Cloud Insights](#)



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About NetApp

In a world full of generalists, NetApp is a specialist. We’re focused on one thing, helping your business get the most out of your data. NetApp brings the enterprise-grade data services you rely on into the cloud, and the simple flexibility of cloud into the data center. Our industry-leading solutions work across diverse customer environments and the world’s biggest public clouds.

As a cloud-led, data-centric software company, only NetApp can help build your unique data fabric, simplify and connect your cloud, and securely deliver the right data, services and applications to the right people—anytime, anywhere. To learn more, visit www.netapp.com



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